

Presentation will begin at 12:03GMT

If you cannot hear us via WebEx / computer audio
you may need to dial-in using a phone

Global Webinar for Complementors Swift Essentials



October 2023
Complementors Team &
GTM

Agenda

1. Admin notices
2. Introducing Swift Essentials
3. Swift Essentials Readiness
4. Q&A

Admin notices

- This presentation is being recorded
- The content will be published on swift.com (<https://www.swift.com/standards/iso-20022/iso-20022-past-webinars>)
- Global webinar for Complementors occur the last Thursday of every month and you can register 2 weeks before each event here: [Global Webinar for Complementors](#)
- To ensure you receive communications from us while we remain GDPR compliant please [update your preferences here](#) (you will need to login to / create your free Swift account) to include the interests 'Payments' and/or 'Standards' and we will ensure we keep you informed about:
 - Global webinar for Complementors Invitations
 - Relevant developments on ISO 20022 and Transaction Management
 - Updates from Swift's Market Practice team
 - The latest info on adoption enabling tools and support
- Support requests / queries should be raised via the [Support](#) page

Introducing Swift Essentials



Q4 2023

Confidentiality: **Restricted**

Introduction

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Introducing
Swift Essentials

At Swift, we make moving money across borders faster and easier.

We move the equivalent of the world's GDP roughly every three days, and help the global financial industry meet the G20's targets for improvements in speed, cost, choice and access in international payments.

Meeting the needs of the Swift community

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Introducing
Swift Essentials

In recent years, we have added advanced capabilities to our service offering in both payments and securities so that you can offer an instant, frictionless and secure end-to-end experience to your customers.

At the request of our community, we have significantly invested in infrastructure upgrades, new services and innovation to meet the evolving needs of the industry and to serve our customers better.

These value-added services have experienced strong momentum, improving end-to-end transaction processing and delivering a high-quality service standard that customers expect today.

What is Swift Essentials?

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Swift Essentials

We are raising the bar for cross-border transactions yet again, with Swift Essentials.

Swift Essentials brings together the leading solutions that we have developed with the community to improve end-to-end transaction processing.

We will be introducing it on 1 January 2024, as a mandatory standard offering for the Swift community. You'll receive one invoice every year, which gives you an entitlement to use all the Swift services included.

Benefits of Swift Essentials

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Elevates your end-customer experience



Improves end-to-end transaction processing, giving you the tools to deliver the high-quality service that your customers expect.

Raises the bar for the industry



Sets a new standard for transaction services, uplifting the entire financial industry.

Simple and predictable



One invoice at the start of each year, covering all the services included.

Swift Essentials sets a new standard for transaction services

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Swift Essentials

Swift gpi

Swift Go

Pre-Validation

Case Management

SwiftRef

Swift Securities View

Payment Controls

Transactions Screening (optional)

KYC



Fast & Secure

- Faster payments, increased fraud prevention and compliance
- Supports the G20 Target



Frictionless

Streamlines the end-to-end payments process



Better end-Customer Experience

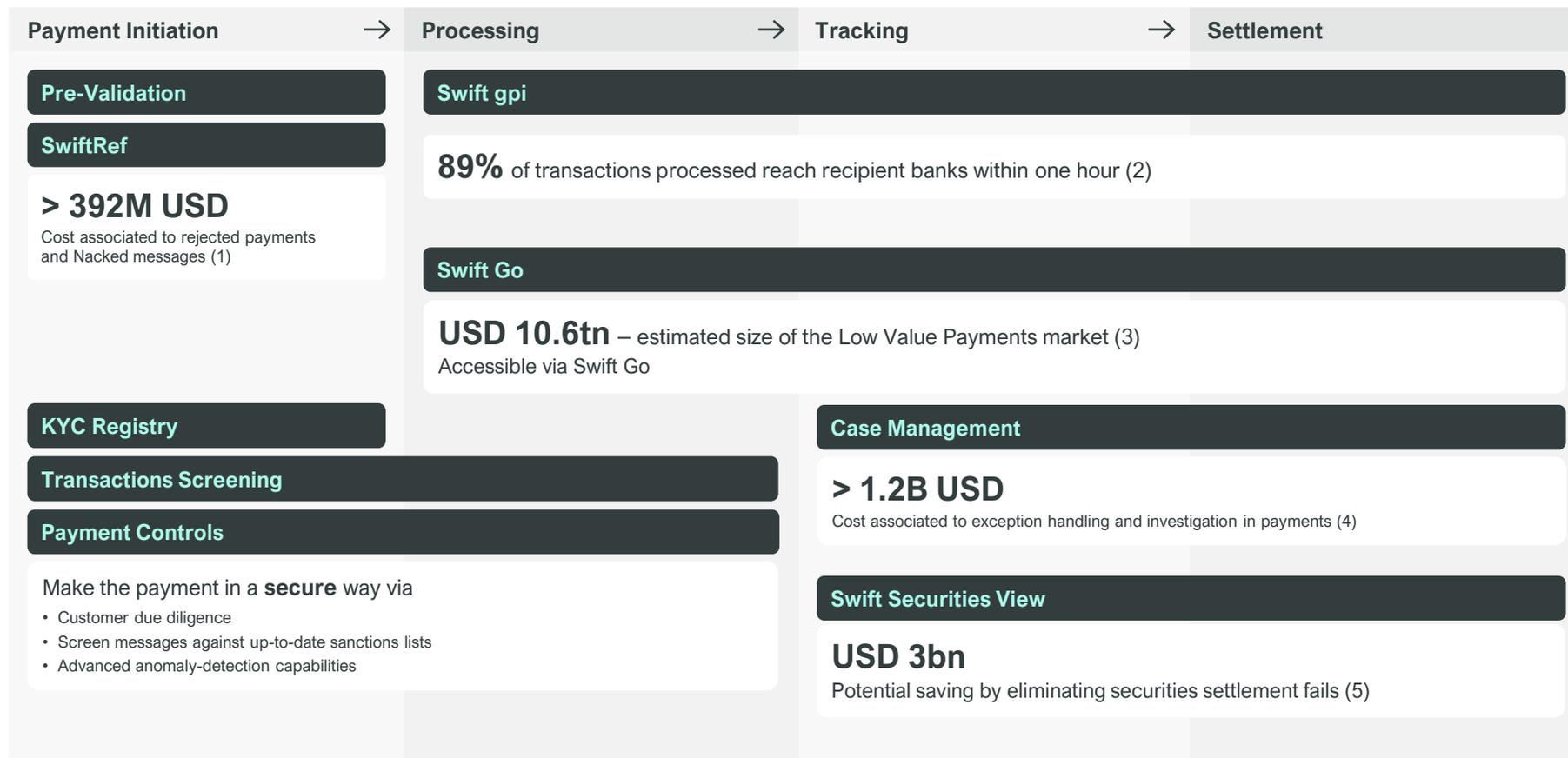
Improves your end-customers' experience through seamless transactions and faster issue resolution



Reduce costs

Greater efficiencies across the payments and securities lifecycles

Delivering value, efficiency and security throughout the transaction process



(1) Total of rejected international payments with a unit cost of 50 USD to repair and cost due to Nacked messages
 (2) Swift data
 (3) McKinsey Global Payments report
 (4) Total of international E&I messages (MT192/195/196 & MT292/295/296 & 50% of MT199/299) with a unit cost of 50 USD
 (5) Swift estimates

Note:
 Period scope: Jul 2022 – Jun 2023, Live and delivered transactions
 Powered by Watch and Observer Analytics



How do your clients prepare?



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Your invoice



- Swift Essentials begins on 1 January 2024
- You'll receive your first invoice in April 2024, giving you time to prepare
- Your invoice amount for 2025 will be sent in Q3 2024
- From 2025 onwards your invoice amount will be sent each January
- Each 'Sold-to' in a country will receive a single invoice
- Invoices will be calculated each year based on the average number of units billed you send

Your entitlement



- Explore the services you'll be able to access as part of your entitlement
- We'd be pleased to discuss the onboarding of services available to you

As a complementor what do I need to be aware of?



Who is in scope?



- Swift Essentials is a new mandatory model change for all in scope clients, that entitles them to leverage any of the component services.
 - Swift Essentials is mandatory for all non-Fixed Fee Financial Institutions, including:**
 - ✓ Shareholder S.W.I.F.T. SCRL (MEMB)
 - ✓ Non-Shareholding Member (MEWS)
 - ✓ Submember S.W.I.F.T. SCRL (SUBM)
 - ✓ Supervised Financial Institution (SUPE)
 - ✓ Non-Supervised Active Fin. Industry (NOSU)
 - ✓ Payment System Participant (PSPA)
 - ✓ Securities System Participant (SSPA)



- Your clients are now entitled to use any of the component products and may reach out for support to leverage them (including API support via your applications)
- If you are an aggregator (i.e. a connectivity providers who consolidates the invoice for their clients) you need to be aware there is a new annual Swift Essentials invoice for each client.
- Make sure you understand if your institution is in scope of Swift Essentials, or if it is just your clients who are.
- How can I find more information:
 - Visit the [Swift Knowledge Centre](#) on [Swift.com](#) and search for the [Swift Essentials Support Page](#)
 - Watch the [Swift Essentials Overview Video](#)

Swift Essentials readiness

Swift Essentials readiness

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Swift gpi

Swift Go

Swift Securities
View

Case
Management

Pre-Validation

SwiftRef

KYC Registry

Payment
Controls

Transactions
Screening
(optional)

Readiness journeys you already know...

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March 2023

SWIFT Go: vendor readiness journey (messaging)

Step 1 Register with SWIFT by joining the Partner Programme	Step 2 Download the SWIFT Go rulebook	Step 3 Access MyStandards Swift Go for third-party providers and discussion against the	Step 4 Test using SWIFT Go for third-party providers Readiness Portal	Step 5 Self-attest as SWIFT Go 'ready'
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Notes:
Required to gain access to Knowledge Centre

Available for all registered partners

Swift **Note:** for API based communication vendors

March 2023

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Want to join us?

Interested? • Join with one of your customer

Contact us • Swiftcaseman

swift.com • <https://www.swift.com>

Global webinar for third-party providers

Swift

Feb 2023

SWIFT Compatible Application programmes for 2023 are already available

Partners can now apply for SWIFT gpi and g4c compatible labels via [SWIFT Compatible Application page](#) at [swift.com](#).

February 2023 Compatible Application Programmes

SWIFT Compatible Application
The programme, part of the SWIFT Partner programme, that validates the compatibility of selected third-party bank office applications to ensure that they meet and fulfill requirements around SWIFT interoperability, messaging, and connectivity. SWIFT provides compatibility validation per specific market segment, including payments, trade, securities, and corporate. Each label category addresses a clear and specific set of SWIFT-related criteria. Compatibility requirements include the capability of a product to provide automation in a SWIFT environment. They are re-evaluated each year to ensure alignment with evolving customer needs.

- Payments - Label Criteria 2023 (27 January 2023)
- Programme Overview (27 January 2023)
- Reconciliation - Label Criteria 2023 (27 January 2023)
- Securities Settlement - Label Criteria 2023 (27 January 2023)
- SWIFT gpi for Corporate - Label Criteria 2023 (27 January 2023)
- SWIFT gpi for Personal Institution - Label Criteria 2023 (27 January 2023)
- Trade Finance - Label Criteria 2023 (27 January 2023)
- Trade Finance for Corporates - Label Criteria 2023 (27 January 2023)

Names of the Compatible Application providers c

Swift

Nov 2022

Payment Pre-validation: 3rd party provider readiness journey

Step 1 Become SWIFT Registered Provider 	Step 2 Join to Platform Partner programme 	Step 3 Implement Preval APIs and promote to Production 
Cost: 2 500 EUR pa	10 000 EUR pa	Free
Lead time: c.3 weeks depending on provision of documentation	c.2- 6 weeks depending on 3 rd party provider engagement	c.1-2 weeks depending on 3 rd party provider engagement

→ Mandatory steps to support any APIs ← ← Mandatory step for Payment Pre-validation APIs support →

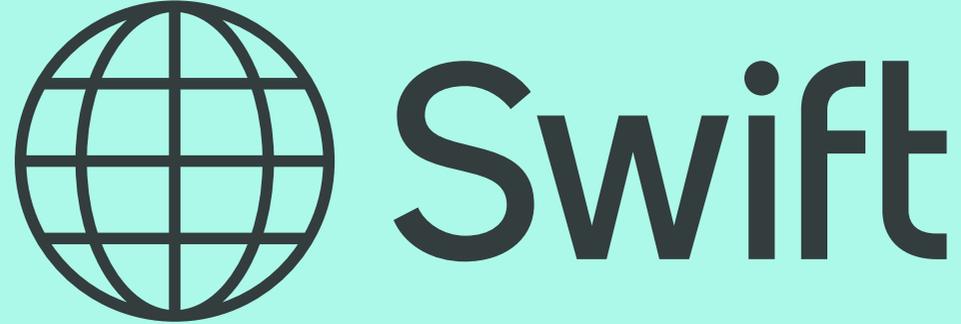
Swift



For more readiness details familiarize with previous iterations of the **Global Webinar for Third-Party Providers/ Complementors**.

Questions

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If you have any questions, please contact your Account Manager
or raise a case via the **Support** page